Palantir

MedTech Control Tower

Integrated & Compliant Operations

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GOAL

Establish process digital twin

Identify change process bottlenecks

Optimize decision-making

Accelerate end-to-end change timeline to limit exposure

Prevent or reduce time-off market revenue loss

CHALLENGE

→ Independent geographical regulations are resulting in high levels of product and SKU fragmentation across the industry. In addition, quality events and shifting regulatory guidance can lead to new registrations, safety assessments, and material changes to the product itself.

→ MedTech companies require intensive collaboration to respond. The interdependencies between R&D, manufacturing, and commercial functions demands a common operating system for scenario modeling and decision impact in order to minimize revenue loss and maintain compliance.



Product Changes | Distribution | Regulatory Compliance | Supply Chain | Team Collaboration

IMPACT

$100M

Estimated annual savings resulting from improved production after integrating 7+ ERP sources at a Fortune 100 company

→ Digital twin of the supply chain

→ Granular COGS & profitability model (SKU level)

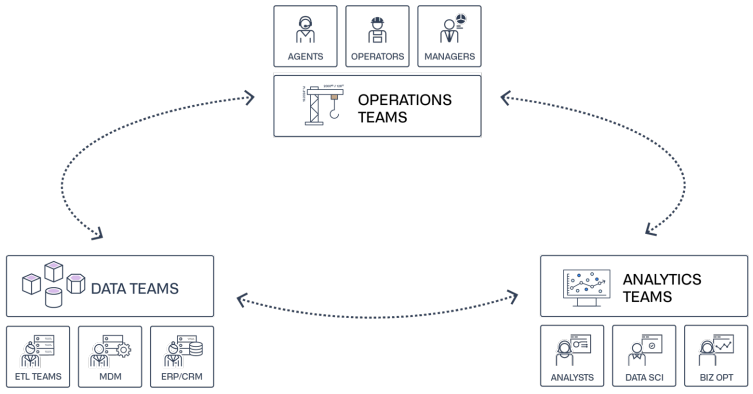
→ Out-of-the-box workflows to optimize COGS and production

PALANTIR APPROACH

→ Palantir Foundry integrates with existing ERP, supply chain, and quality systems, empowering staff to make data-driven decisions and record the actions taken with a single click

→ Predictive modeling and supply chain management capabilities dynamically forecasts demand and then prioritizes and facilitates delivery decisions, including automated integrations with logistics partners

→ Foundry's common operating system enables organizational collaboration, facilitating rapid, effective response to operational changes



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